

# Dr. Aamir Hussain Siddiqui

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## EDUCATIONAL QUALIFICATION:

1. **Ph.D (Economics)**, 2018, from Institute of Business Management
2. **M.Phil (Economics)** in 2013, from Karachi University
3. **M.Sc. (Economics)** in 1995, from Karachi University with First Division.
4. **B.Sc. (Honors), in Economics** in 1994, from Karachi University.
5. **H.S.C. & S.S.C.** in 1990 and 1987, respectively from Karachi.

## EXPERIENCE:

### **Present Status:**

- Serving as **Research Economist / Assistant Professor** in the Applied Economics Research Center, University of Karachi since 19 September 2016.

### **Job Description:**

- **Teaching Assignments:** I teach the following courses to M.Phil/PhD students at AERC
  - International Economics (WTO/Preferential Trade Arrangements).
  - Research Methodology
  - Project Evaluation
- **Research Assignments:**
  - World Bank project on Fisheries Value Chain.
  - NRPU project on Pakistan Agriculture Sector: Potential for Integration in the Global Value Chain

### **Research Projects:**

Worked as individual consultant / team member for the following **Research project:**

1. Study for TDAP on "Analysis of Export Growth 2010-2015, Policy Suggestions" (2018)
2. UNIDO and TDAP assignment of Sectoral Competitiveness and Global Value Chain Analysis for four sectors: Gems & Jewelry, Rice, Apparel and Leather Gloves (performed individually) (2016)
3. ITC project "Baseline study for EU-GSP+ impact on Poverty in Pakistan" (performed individually) (2016)
4. "GSP+ and Pakistan's EU export opportunities: A Business Guide" for International Trade Center (ITC), Geneva (2014)

5. Exploring Investment Opportunities in India Comparison of India-Pakistan Investment Regime – done for SAARC Chamber of Commerce & Industry, Islamabad. (performed individually)
6. Identification and tabulation of Non-Tariff Measures (NTMs) in Pakistan's import regime – a project of ITC granted to SAARC Chamber of Commerce & Industry, Islamabad. This project has been uploaded on Market Access MAP.
7. Comparative study on NTB regimes in China, India and Pakistan for five different Industrial Sectors – by Institute of Business Management (IoBM), Karachi

## **PREVIOUS PROFESSIONAL EXPERIENCE:**

- Served as **Head** of the Research & Analysis Section of the Trade Development Authority of Pakistan (TDAP) since July 2007 to September 2016.

**Job Description:** The main job assignment is related to research on international trade issues, such as national trade policy, trade agreements (Free Trade Agreements and Preferential Trade Agreement), Trade preferences, and WTO multilateral trade issues. Keeping view of this broader work domain I have been given following three job assignments which are classified as under, which I conduct as team member of the Research & Analysis Division;

### **Data Analysis**

- Using the economic data and information, both time series and cross section, derived from various sources including various online databases, websites, personal contacts and different national and international sources, for research work to synthesize reports incorporating graphic illustrations and data sets.
- Reading and interpreting economic data, with special focus on trade. Presentation of the analysis in simple illustration so that it could be understood by policymakers and decision makers in the department.
- Providing support to the in-house marketing and product division in collecting, collating, clean up and analyses of data collected to derive meaningful information related to Trade and Investments and development of economic relations.

### **Estimation**

- Estimating projected value of important economic variables, particularly trade volume of Pakistan, on the basis of which Export target is set and bilateral trade agreements are negotiated. Estimating the effects of policy measures or trade related issues on trade pattern and other economic variables, investment and economic growth. For this purpose sophisticated economic models are developed by employing econometric software, such as Eviews and SPSS.

### **Preparation of Report/Concept document**

- On the basis of Analysis and Estimation Results, reports, recommendation/suggestion and concept paper are developed. This is used by the policy makers in the Ministry.

### **Other assignments:**

- Carry out follow up and post research activities to ensure timely completion of data collection capturing information comprehensively
- Planning, organizing, and executing seminars/workshops/presentations or other events for the dissemination of research within organization or outsider partners
- Support the Department with preparing necessary documentation for departmental approvals including preparing concept notes, budgets and activity schedules
- Liaise and co-ordinate with the Ministries and other partners on various tasks as and when required

- Worked as **Joint Secretary** in Pakistan Readymade Garments Manufacturers & Exporters Association (PRGMEA) from 1<sup>st</sup> March, 2006 to 25<sup>th</sup> June 2007.

**Job Description:**

- Looking after the affairs of Central Office of PRGMEA.
- Making different research based reports on Textile & Garment Trade and Industry, with special consideration of WTO trade regime, formulating suggestions and recommendation for the betterment of business, writing papers and speeches for the office bearers, etc. etc.
- Worked as **Assistant Secretary** in the Federation of Pakistan Chambers of Commerce & Industry from June 1997 to February 2006 (8 years and 8 months), where I discharged the following responsibilities:

**Job Description:**

- Looking after the WTO Section of Research Department and making research based reports and recommendation to meet the challenges of the WTO regime. For this purpose I had prepared several private sectors' position paper on TRIMs, Market Access and Agriculture. I also used to write speeches for Office Bearers particularly relating to WTO issues. I also publishing fortnight bulletin namely, World Trade Outlook, for the members of FPCCI.
- Making reports on different economic aspects, particularly on bilateral trade, formulating suggestions and recommendation for the betterment of business and arranging of seminars. Handling the different Standing Committees of FPCCI on Arbitration & Legal Affairs, Taxations, Ports & Shipping, etc. etc., and correspondence with the Government offices for solving the problems of business community.
- Coordinated in various publication of FPCCI, especially in the booklet on "Trade between Pakistan & Major Regional Economic Groupings". This booklet provides in-depth knowledge about Pakistan's trade with major regional trade blocs like, ASEAN, EU, NAFTA, SAARC and GCC etc.

**ADDITIONAL TEACHING EXPERIENCES:**

- As visiting faculty at
  - a. Institute of Business Management
  - b. Departments of (a) Agri-Business, (2) Statistics, (c) Physiology, Karachi University
  - c. Hamdard University of Management Sciences
  - d. Jinnah University for Women, Karachi.
- Guest Speaker in various private universities, giving information on WTO, International Economics and Research Methodology in the following Universities:
  - a. PF-KIITES
  - b. Biz-Tech
  - c. Bahria University
  - d. Iqra University
- Worked as Research Assistant for a research project at Applied Economics Research Center, Karachi University, for three months in the year 1996.

## **RESEARCH WORK/PAPERS:**

### **Research Papers published in Research Journals:**

**"The Link between Economic Growth and Sustainable Energy in G7-Countries and E7-Countries: Evidence from a Dynamic Panel Threshold Model"**, International Journal of Energy Economics and Policy 12 (5), pp294-302

**DETERMINANTS OF LOCKDOWN BEARING CAPACITY: A Micro-Level Analysis of Pakistan"**, Pakistan Journal of Applied Economics 32(2), pp191-204

**"Estimating Extensive, Quantity and Price Margin in Export Growth of Pakistan"**, Indian Journal of Economics and Business 20 (4), (December 2021), pp707-717

**"Impact of Free Trade Agreement for Trade Creation and Diversion: A case study of Pakistan"**, PalArch's Journal of Archaeology of Egypt/Egyptology, 18(10) (November, 2021) pp 3309-3319

**"Islamic Banking and Customer Satisfaction in Pakistan: Evidence from internal and external customers"**, Journal of Islamic Marketing 14 (2), 435-464

**"Analysis of Pakistan Trade Policies in the context of Export Diversification"**, Journal of Finance and Economic Research, 5 (01), 59-76

**"Immiserizing Growth Pattern of Pakistan's Export 2014-2018. Analysis Based on Comparative Advantage and Unit Value Structure"**, Journal of Applied Economic Sciences 15 (2), (July 2020)

**"AN EVALUATION OF THE MARXIST APPROACH TO THE ENVIRONMENTAL CRISES"**, New Horizon, Vol.14 No.1, (2020)

**"Export Diversification and Competitiveness Level of Pakistan in South Asian Region"**, South Asian Journal of Management Science, Vol.14, No.2, (2020), pp 277-294

**"GLOBAL COMPETITIVENESS AND POTENTIAL FOR HIGHER EXPORTS"** Journal of Business Studies, Vol. 16 No.1 (2020)

**"Permanent-Income Hypothesis: A Micro-Level Analysis of Pakistan"**, Pakistan Business Review, Vol.22, No.1, pp31-42 (2020)

**"Terms of Trade and Economic Growth in Developing Country: Evidence from Bilateral and Commodity Level Analysis"**, Journal of Chinese Economics and Foreign Trade Studies, Vol.13, Issue.1, (2020)

**"Different approaches to Merchandise Trade Balance in Pakistan"**, Global Business Management Review, 12(2), 19-30

**"Do the Preferential Trade Agreements are Economic or Foreign Policy instruments? Evidence from Pakistan"**, Journal of Economics and Sustainable Development, Vol.10, No.24, 2019, PP 136-144

**"Impact of Democracy on Foreign Direct Investment: An Empirical Study of Pakistan Economy"**, Global Management Journal for Academic & Corporate Studies, Vol.8, No.2, (2018), pp 188-127

**"Impact of Devaluation on Balance of Trade: A Context of Neighboring Countries"**, Journal of Finance & Economics Research, Vol.3, No.2 (2018) pp.68-77

**"NEGATIVE EXPORT GROWTH OF PAKISTAN DURING 2011-16: A CONSTANT MARKET SHARE ANALYSIS"**, Journal of Business Strategies, June 2018 issue, published by Greenwich University, Karachi

**"Export Diversification and growth in Pakistan: An Empirical investigation from 1972 to 2015"**, Business and Economic Review, Vol.10, No.1, (2018), pp 107-132

**"SAFTA: A stumbling trading block"**, Journal of Contemporary Issues in Business Research, Vol.3, No.6 (2014), pp 304-313

**"An Investigation of Nature and Causes of Inflation in Pakistan"**, Journal of Emerging Issues in Economics, Finance and Banking, Vol. 3, Issue 5 (2014), pp 1225-1236

**"Trade Openness and Growth: A transmission mechanism in Pakistan"**, Pakistan Business Review, Vol.14, No.2, (2012) pp-260-290

**"Does Fiscal Deficit influence Trade Deficit: A case study of Pakistan"**, Pakistan Business Review" Vol.11 No. 1 (2009) pp.340-355

**"Impact of Trade Openness on Output Growth: A case study of Pakistan"**, Market Forces" (2005) pp. 3-10

#### Newspapers Articles

1. "Negative List impact", published in the daily Dawn, Karachi, 22<sup>nd</sup> September 2014
2. "EU trade preference under EU-ATP", published in the daily Dawn, Karachi, 13<sup>th</sup> January 2014.
3. "WTO Singapore Issues" published in the daily Dawn, Karachi, 1<sup>st</sup> December 2003.
4. "Is there any Accurate definition of Poverty", published in the daily Nation, on September 20, 2004
5. Aspects of TRIMs, published in the daily Nation, on January 10, 2005.
6. "Impact of Iraq War on Pakistan Economy", FPCCI Bulletin, on 25<sup>th</sup> September, 2003, Karachi

#### **MEMBERSHIP AS EXPERT/PROFESSIONAL EXCELLENCE:**

- Member of International Advisors (Referees) of a research journal "Pakistan Business Review" issued by the Institute of Business Management, Karachi
- Member on Board of Faculty of Management Science, SBB Dewan University Karachi
- Member on the Working group on E-Commerce of the Ministry of Commerce

#### **PROFESSIONAL TRAINING:**

1. Global Value Chain Analysis: A 2-weeks training course on "**Sectoral Analysis of Global Value Chain**", held at UNIDO Head Quarters, Vienna-Austria, 2-13 November 2015

2. Trade Policy Training Course: A 5-day training course in the use of the **Tradesift Software** and trade policy analysis, held at National University of Science and Technology, Islamabad, 15-20 September 2013.
3. Seminar on "Tariff Procedure and Trade in Commodities" on 28-30 April 2008 in Islamabad conducted by WTO Geneva and Statistics Division, Government of Pakistan: A 3-day training course to use **WTO-IDB database and ITC tools** for trade policy analysis.
4. Advanced Workshop on "Trade Support in a Multilateral Environment" on 24 – 26 July 2007 in Karachi by International Trade Center, as part of the European Commission-funded Trade-Related Technical Assistance Program for Pakistan: A 3-day training program to learn use of ITC trade analysis tools "**trademap and MACmap**".

I have the expertise in handling of several online data tools the some of them are as follows:

- World Bank's World Integrated Trade Statistics (WITS)
- ITC Trade Map
- ITC Market Access Map
- UNCOMTRADE database
- World Bank's data bank for WDI
- WTO's Integrated Database (IDB)
- Eurostate data bank (for market access)
- Food & Agriculture Organization databank
- IMF Data sheets
- Penn World Table
- State Bank of Pakistan, Pakistan Bureau of Statistics

In addition, I have the knowledge to handle the "Econometric software; E-views" and a working knowledge about "STATA". These software is used by **professional economists** all over the world for econometric analysis and forecasting on time series and panel data.

### **COMPUTER SKILLS:**

MS - Word,  
 MS - Excel,  
 Power Point,  
 E - Views,  
 STATA  
 TradeSift  
 SPSS,  
 WITS, Intracen (trademap, Macmap), UNSTAT – Online data tools.

### **OTHER SEMINARS & WORKSHOPS:**

Attended following Training Programs and seminars:

### **FOREIGN TRAINING PROGRAM:**

1. Global Value Chain Analysis: A 2-weeks training course on "**Sectoral Analysis of Global Value Chain**", held at UNIDO Head Quarters, Vienna-Austria, 2-13 November 2015
2. Attended training program on "Sustainable Trade Opportunity" organized by the CBI, the Netherlands, 10-14 October 2011, at **Rotterdam, the Netherlands**.
3. Attended Workshop on "Assessment of Trade Information Provider" on June 2, 2008, in **Colombo – Sri Lanka**, Organized by German Technical Cooperation (GTZ). The Seminar was related to create a web portal which would provide comprehensive information and trade data for the traders of SAARC region.
4. Attended Seminar on "Improving the Quality of Product of Small & Medium Scale Agro Industrial Enterprises" organized by the Asian Productivity Organization 14-18 November 2005, at **Surabaya, Indonesia**.
5. "National Self-Assessment of Trade Facilitation Negotiation Needs and Priorities for Pakistan" held in Karachi on 23-27 June 2008 conducted by the WTO in cooperation with IMF, OECD, UNCTAD, WCO and the World Bank.

#### **LOCAL SEMINARS / TRAINING PROGRAMS:**

1. "Freight Forwarding Business in Pakistan", on 25<sup>th</sup> September, 2000, Karachi
2. "Letter Of Credit and UCP - 500" on 5<sup>th</sup> August 2001, at Karachi.
3. "Connecting Law and the Environment" on 24<sup>th</sup> August 2002, at Karachi.
4. "PS/ISO 9001:200", on 12-13 September 2005, Federation House, Karachi

#### **PERSONAL**

Eloquence in, Spoken and written, English and Urdu,

Date of Birth; 2nd January, 1971,

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